

"It's easy to talk about what you can do to collect. These folks tell you why and how to do it!"
— Michael J. Scott, Carrollton
Course Director: D. Brent Wells, Houston

COLLECTING DEBTS AND JUDGMENTS

DALLAS

SEPTEMBER 11-12, 2008
Cityplace Conference Center

HOUSTON

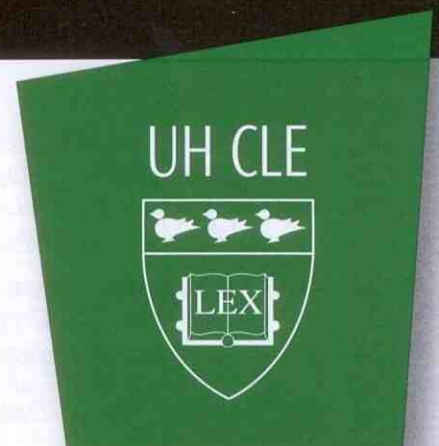
SEPTEMBER 18-19, 2008
Hilton University of Houston Hotel

AUSTIN (VIDEO)

OCTOBER 30-31, 2008
Norris Conference Center

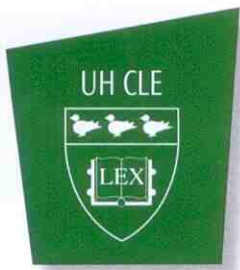
MCLE CREDIT: 12 HOURS
(2 HOURS ETHICS/PROFESSIONAL RESPONSIBILITY)

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COLLECTING DEBTS AND JUDGMENTS



THIS COMPREHENSIVE COURSE IS DESIGNED for attorneys in civil practice and will give detailed instruction on the collection of debts before suit, during litigation, and after judgment. It will include an overview of the collections process, locating defendants and assets through the internet, exempt property, foreclosures and deficiencies, ethics and malpractice prevention, fraudulent transfer and conveyance, continuing the collection effort after bankruptcy, dealing with sheriffs and constables, promissory note claims, a judge's view of the collections process, turnover and receivership, discovery strategies after judgment, sequestration and pre-judgment garnishment, summary judgment, default judgments and service of process, how to renew judgments, and post-judgment remedies. It will be a practical course, with emphasis on information you can use when you return to your office on Monday.

THURSDAY, SEPTEMBER 11, 2008 (DALLAS) • THURSDAY, SEPTEMBER 18, 2008 (HOUSTON)

THURSDAY, OCTOBER 30, 2008 (AUSTIN)

- 8:00 REGISTRATION AND CONTINENTAL BREAKFAST
- 9:00 **AN OVERVIEW OF THE COLLECTIONS PROCESS**
With Efficiency Suggestions from an Experienced Collections Lawyer .58 hr
- *D. Brent Wells, Houston*
- 9:35 **LOCATING AND EXPANDING DEFENDANTS AND ASSETS**
Using the Internet .67 hr
- *Riecke Baumann, Houston*
- 10:15 BREAK
- 10:30 **EXEMPT PROPERTY**
Characterization, Conversion, What's Protected and Isn't Protected .67 hr
(includes .25 hr ethics/professional responsibility)
- *Matias "Matt" Eduardo Garcia, Austin*
- 11:10 **FORECLOSURES AND DEFICIENCIES**
How to Collect It .67 hr
(includes .25 hr ethics/professional responsibility)
- *J. Michael McBride, Fort Worth*
- 11:50 LUNCH (ON YOUR OWN)
- 1:20 **ETHICAL ISSUES AND MALPRACTICE PREVENTION IN COMMERCIAL AND RETAIL COLLECTIONS PRACTICES**
Including the Fair Debt Collection Practices Act .75 hr
(includes .75 hr ethics/professional responsibility)
- *Christopher P. Jameson, Dallas*
- 2:05 **DEALING WITH SHERIFFS AND CONSTABLES**
Getting Them to Do the Job .67 hr
(includes .25 hr ethics/professional responsibility)
- *Daniel J. Goldberg, Houston*
- 2:45 **AFTER A BANKRUPTCY FILING**
How to Continue the Collection Effort .67 hr
(includes .25 hr ethics/professional responsibility)
- *Janet Casciato Northrup, Houston*
- 3:25 BREAK
- 3:40 **FRAUDULENT TRANSFER AND CONVEYANCE**
Including Successor Liability, Single Business Enterprise, Etc. .67 hr
- *John Mayer, Houston*
- 4:20 **PROMISSORY NOTE CLAIMS, SWORN ACCOUNTS, AND OTHER COMMON CREDITORS' ACTIONS**
Elements, Defenses, and Practical Problems .67 hr
- *Mark P. Blenden, Dallas*
- 5:00 ADJOURN

FRIDAY, SEPTEMBER 12, 2008 (DALLAS) • FRIDAY, SEPTEMBER 19, 2008 (HOUSTON)

FRIDAY, OCTOBER 31, 2008 (AUSTIN)

- 8:30 **A JUDGE'S VIEW OF THE COLLECTIONS PROCESS** .75 hr
- *Judge Sharolyn Wood, Houston*
- 9:15 **TURNOVER AND RECEIVERSHIP: THE MOST FLEXIBLE REMEDIES**
When and How to Use Them .75 hr
- *James M. McGee, Dallas*
- 10:00 BREAK
- 10:15 **DISCOVERY STRATEGIES AFTER JUDGMENT**
Effective Use of Forms and Depositions .75 hr
- *M. H. Cersonsky, Houston*
- 11:00 **SEQUESTRATION, ATTACHMENT AND PRE-JUDGMENT GARNISHMENT SEIZURE BEFORE SUIT: RISKY BUT SOMETIMES NEEDED** .75 hr
(includes .25 hr ethics/professional responsibility)
- *Aimee M. Minick, Dallas*
- 11:45 BREAK (PICK UP BOX LUNCH)
- 12:00 **SUMMARY JUDGMENT IN COLLECTION CASES**
Motions, Affidavits, Discovery Products, Overcoming Opposition, Etc. .75 hr
- *Bruce A. Atkins, Houston*
- 12:45 **DEFAULT JUDGMENTS AND SERVICE OF PROCESS**
How to Do It So That It Stands Up .75 hr
- *Donald L. Turbyfill, Houston*
- 1:30 BREAK
- 1:45 **JUDGMENTS**
How to Renew, Revive, and Domesticate Them .75 hr
- *Bruce K. Watkins, Houston*
- 2:30 **POST-JUDGMENT REMEDIES**
Judgment Liens, Garnishments, Executions, Etc. .75 hr
- *Donna Brown, Austin*
- 3:15 ADJOURN

